

BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION

IN RE: APPLICATION OF TRANS-ALLEGHENY	:	
INTERSTATE LINE COMPANY FOR	:	
(I) A CERTIFICATE OF PUBLIC CONVENIENCE	:	
TO OFFER, RENDER, FURNISH AND/OR	:	
SUPPLY TRANSMISSION SERVICE IN THE	:	
COMMONWEALTH OF PENNSYLVANIA;	:	
(II) AUTHORIZATION AND CERTIFICATION	:	
TO LOCATE, CONSTRUCT, OPERATE AND	:	Docket Nos. A-110172
MAINTAIN CERTAIN HIGH VOLTAGE ELECTRIC	:	A-110172F0002
TRANSMISSION LINES AND RELATED ELECTRIC	:	A-110172F0003
SUBSTATION FACILITIES; (III) AUTHORITY	:	A-110172F0004
TO EXERCISE THE POWER OF EMINENT	:	G-00071229
DOMAIN FOR THE CONSTRUCTION AND	:	
INSTALLATION OF AERIAL ELECTRIC	:	
TRANSMISSION FACILITIES ALONG THE	:	
PROPOSED TRANSMISSION LINE ROUTES	:	
IN PENNSYLVANIA; (IV) APPROVAL OF AN	:	
EXEMPTION FROM MUNICIPAL ZONING	:	
REGULATION WITH RESPECT TO THE	:	
CONSTRUCTION OF BUILDINGS; AND	:	
(V) APPROVAL OF CERTAIN RELATED	:	
AFFILIATED INTEREST ARRANGEMENTS	:	

REBUTTAL TESTIMONY OF  
CYNTHIA A. MENHORN

Re: Allegheny Power's DSM and Energy Efficiency Programs

December 10, 2007

REBUTTAL TESTIMONY OF CYNTHIA A. MENCHORN

1 INTRODUCTION

2 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

3 A. My name is Cynthia A. Menhorn. My business address is 800 Cabin Hill  
4 Drive, Greensburg, Pennsylvania 15601.

5

6 Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?

7 A. I am Director, State Regulatory Affairs for Allegheny Energy. In that role, my  
8 responsibility is to coordinate and manage internal/external policy and strategy  
9 on regulatory issues while providing a single point of contact for regulators  
10 and company personnel. Another role I have at Allegheny Power is leading  
11 the Demand Side Management ("DSM") efforts with the assistance of many  
12 across the company who have been brought together on a cross-functional  
13 team. For purposes of that team, DSM refers to energy efficiency, demand  
14 response, the reduction of customer energy usage at times of peak usage in  
15 order to help address system reliability, reflect market conditions and pricing,  
16 and support infrastructure optimization.

17

18 Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND  
19 WORK EXPERIENCE.

20 A. I graduated magna cum laude with a Bachelor's Degree in Business  
21 Administration with a concentration in finance from Seton Hill College, and

1 magna cum laude with a Master's Degree in Business Administration from  
2 Indiana University of Pennsylvania.

3  
4 I have over 29 years of work experience with Allegheny Energy, which has  
5 included numerous progressive management positions within the rates and  
6 regulatory areas. During 1995 and 1996, I participated on reengineering teams  
7 that redesigned the transmission/distribution operations as well as the rates  
8 function. My most recent position before becoming Director, State Regulatory  
9 Affairs was as Director of Regulation and Rates, where my responsibilities  
10 included managing the development of revenue requirements, cost of service,  
11 rate design including unbundling, tariff development, tariff applications,  
12 revenue forecasting, billing of large industrial accounts, fuel analysis, load data  
13 services and regulatory affairs in Allegheny Power's four-state service  
14 territory. I have worked on over 27 Allegheny Power affiliate rate cases  
15 during my tenure with Allegheny Energy.

16  
17 In addition, I have served as adjunct instructor at Seton Hill College and have  
18 completed several courses on various aspects of utility ratemaking and finance.  
19 I have also participated in the Southeastern Electric Exchange Rates and  
20 Regulation Committee, holding the office of Chairman in 2003, and the Edison  
21 Electric Institute ("EEI") Rates and Regulatory Affairs Committee. I currently  
22 serve on the Electric Board and Regulatory Committees for the Energy

1 Association of Pennsylvania and the Regulatory Committee of the Electric  
2 Power Generation Association.

3

4 Q. HAVE YOU TESTIFIED IN ANY OTHER PROCEEDINGS BEFORE THIS  
5 COMMISSION OR ANY OTHER REGULATORY AGENCIES?

6 A. Yes. I have testified before the Maryland Public Service Commission, the  
7 Pennsylvania Public Utility Commission ("Commission" or "PaPUC"),  
8 Virginia State Corporation Commission, Public Service Commission of West  
9 Virginia, The Public Utilities Commission of Ohio and the Federal Energy  
10 Regulatory Commission ("FERC").

11

12 Q. WILL THE USE OF VARIOUS TERMS IN YOUR TESTIMONY BE  
13 CONSISTENT WITH THE DEFINITIONS ASSIGNED TO THOSE TERMS  
14 IN THE TABLE OF NOMENCLATURE ATTACHED TO TRAILCO  
15 WITNESS FLITMAN'S DIRECT TESTIMONY AS TRAILCO EXHIBIT  
16 DEF-1?

17 A. Yes. In addition, I may define other terms in my rebuttal testimony.

18

19 PURPOSE OF REBUTTAL TESTIMONY

20 Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?

21 A. The purpose of my rebuttal testimony is to address issues raised by various  
22 public input commentors and other witnesses regarding the nature and scope of  
23 Allegheny Power's energy efficiency, conservation and demand response

1 programs and its overall commitment to such programs, specifically those who  
2 alleged that Allegheny Power has largely ignored conservation and demand  
3 response programs that could postpone if not totally eliminate the need for  
4 TrAIL. I will do this by (i) providing a historical account of Allegheny  
5 Power's past energy efficiency, conservation and demand response programs;  
6 (ii) describing the current range of programs under the new umbrella of Watt  
7 Watchers that Allegheny Power is either offering in certain jurisdictions or  
8 analyzing in preparation for possible future offerings; (iii) describing the West  
9 Penn Power Company ("West Penn") Sustainable Energy Fund and its role at  
10 Allegheny Power; and (iv) reviewing Allegheny Power's current work with  
11 Advance Metering Infrastructure and its participation in the current working  
12 groups in Virginia, Maryland and Pennsylvania. TrAILCo rebuttal witness Dr.  
13 Jay Zarnikau in TrAILCo Rebuttal Statement No. 13 will address the  
14 testimony of OCA witness Fagan. My rebuttal testimony documents  
15 Allegheny Power's considerable past, present and ongoing commitment to  
16 energy efficiency, conservation and demand response programs.

17  
18 ALLEGHENY POWER DEMAND SIDE MANAGEMENT PROGRAMS

19 Q. PLEASE DESCRIBE ALLEGHENY POWER'S PAST AND PRESENT DSM  
20 PROGRAMS.

21 A. Allegheny Power has historically provided opportunities for its customers to  
22 participate in DSM programs on a specific basis depending on the jurisdiction.

1 The following DSM programs have been offered for some time, and are still  
2 currently available to all Allegheny Power customers:

- 3 1. Generation Buy Back ("GBB") Program;
- 4 2. Customer participation in the PJM Load Response Program;
- 5 3. Customer participation in the PJM Interruptible Load for Reliability  
6 ("ILR") Program; and
- 7 4. Energy Management Tools.

8

9 Q. PLEASE DESCRIBE THE GBB PROGRAM.

10 A. GBB is a program that had been offered since 2000 to industrial and large  
11 commercial customers in all of Allegheny Power's service territory. It is  
12 intended to reduce system load during periods of high demand and/or prices.  
13 Customers sign a registration form that indicates the price level at which they  
14 are willing to voluntarily operate on-site generation or curtail load. Allegheny  
15 Power's generation supplier notifies it when there is a market opportunity for  
16 GBB and bids a price per megawatt-hour ("MWh") to Allegheny Power.  
17 Allegheny Power contacts customers via fax and phone to negotiate a buy-  
18 back. The customer's price per MWh is contingent on load factor and load  
19 confidence. The customer then accepts or rejects the bid. After the event,  
20 meter readings from each customer's operations and/or generation will be used  
21 for verification. Under the present arrangement, Allegheny Power evenly  
22 splits the net benefits from GBB transactions with its generation supplier.

1 Q. CAN ALLEGHENY POWER CUSTOMERS PARTICIPATE IN THE PJM  
2 LOAD RESPONSE PROGRAM?

3 A. Yes. In April 2002 Allegheny Power became a member of PJM and turned  
4 over functional control of its transmission facilities to PJM. Since June 2002  
5 all Allegheny Power's commercial and industrial customers have had the  
6 opportunity to participate in PJM's demand side programs. For 2006, PJM had  
7 1,100.65 of registered MW in the Economic Load Response Program  
8 ("ELRP"). Of that total, Allegheny Power customers represented 259.80 or  
9 24% of the total registered MW. In addition, for 2006, total MWh and total  
10 payments under the ELRP were 246,996 MWh and \$17,366,318, respectively,  
11 of which Allegheny Power customers represented 29% of all the real-time  
12 reductions. Currently there are 24 Allegheny Power customers participating in  
13 this program with a total registered load of 209.5 MW.

14  
15 Q. CAN ALLEGHENY POWER CUSTOMERS PARTICIPATE IN THE PJM  
16 INTERRUPTIBLE LOAD FOR RELIABILITY ("ILR") PROGRAM?

17 A. Yes. PJM has developed access to the capacity and energy markets for  
18 customers that enroll in either the PJM Demand Resource ("DR") or ILR  
19 programs, which became effective June 2007. All Allegheny Power industrial  
20 and commercial customers are eligible to participate. These customers must  
21 have the ability to reduce metered load when called upon by PJM. DR and  
22 ILR receive capacity and energy payments as part of the Reliability Pricing  
23 Model capacity market. PJM recognizes three types of ILR:

- 1       • Direct Load Control - employing a communication signal to cycle  
2       equipment;
- 3       • Firm Service Level - load management achieved by a customer reducing its  
4       load to a predetermined level; and
- 5       • Guaranteed Load Drop - load management achieved by a customer  
6       reducing its load by a predetermined amount.

7       There are 10 Allegheny Power customers participating in this program with a  
8       total registered demand of 108.9 MW.

9

10    Q.    WHAT ENERGY MANAGEMENT TOOLS DOES ALLEGHENY POWER  
11       MAKE AVAILABLE TO ITS CUSTOMERS?

12    A.    Allegheny Power provides energy management tools to businesses throughout  
13       its jurisdictions to, among other things, help with supply management,  
14       efficiency, and conservation. These tools include:

- 15       • Advanced Metering – Advanced meters are capable of storing electric  
16       consumption data at specified time intervals in conformance with  
17       applicable performance specifications and capable of remote meter reading.  
18       Any customer may request Advanced Metering for a fee, if it is not  
19       currently supplied via standard metering, in accordance with the terms of  
20       the Rate Schedule under which the customer receives electric service. This  
21       service has been available to Allegheny Power commercial and industrial  
22       customers in all our jurisdictions since 2003.

1           • Energy Data Services – Energy data services give Allegheny Power  
2 customers the ability to access historical electric load data in 15, 30 or 60-  
3 minute increments for an individual facility or for multiple facilities. This  
4 data can be the critical information needed to make money-saving energy  
5 decisions. For a small monthly fee, customers can receive their load data  
6 electronically each month or even daily. This service has been available to  
7 Allegheny Power's commercial and industrial customers in all our  
8 jurisdictions since 2003.

9           • Data Pulses – This program provides unedited near real-time energy data to  
10 a facility. Data Pulses provide demand pulse signals and/or synchronizing  
11 time signals to the customer or (upon customer consent) the customer's  
12 authorized Competitive Service Provider. This service enables customers  
13 to take advantage of load management systems and tools. The customer  
14 makes a one-time payment for the installation of the necessary wiring and  
15 equipment. This service has been available to commercial and industrial  
16 customers since 1986. Allegheny Power makes these services available  
17 through tariff options in Pennsylvania, Maryland, Virginia and West  
18 Virginia.

19

20 WATT WATCHERS

21 Q.     WHAT IS THE WATT WATCHERS PROGRAM?

22 A.     Allegheny Power's new program Watt Watchers is designed to teach the latest  
23 and most innovative energy management strategies to help customers learn

1 more about saving energy and money as well as provide customers  
2 opportunities through our Energy Star partnership and other program offerings  
3 as described below. Allegheny Power is committed to helping customers make  
4 smart energy choices and supports that commitment by offering them a variety  
5 of energy conservation and demand response programs.

6  
7 Q. PLEASE DESCRIBE ENERGY STAR AND WHAT ALLEGHENY POWER  
8 HAS DONE IN CONJUNCTION WITH ITS NEWLY FORMULATED  
9 PARTNERSHIP WITH ENERGY STAR?

10 A. On August 3, 2007, Allegheny Power became an Energy Star Partner. In  
11 accordance with the ENERGY STAR Change a Light, Change the World  
12 Campaign, which is a national call-to-action from the U.S. Environmental  
13 Protection Agency ("EPA"), U.S. Department of Energy ("DOE"), and U.S.  
14 Department of Housing and Urban Development ("HUD"), Allegheny Power  
15 is participating to encourage every individual to conserve energy, one energy-  
16 saving step at a time.

17  
18 At the campaign's heart is the ENERGY STAR Change a Light Pledge; a way  
19 for individuals to commit to being more energy efficient by switching at least  
20 one light in their home to an ENERGY STAR qualified bulb. Allegheny  
21 Power is encouraging both employees and customers to make this  
22 commitment. This pledge is a simple but vital method of forming a  
23 community of inspired individuals across the nation to commit to saving

1 energy and join the fight against global warming. On October 3, 2007, in  
2 conjunction with the Energy Star's national campaign to Change a Light  
3 Pledge, each employee received a 23-watt compact fluorescent light bulb and a  
4 pledge form to begin our internal education associated with making a personal  
5 commitment toward energy efficient actions and opportunities to conserve.

6  
7 Q. PLEASE DESCRIBE ALLEGHENY POWER'S RECENTLY LAUNCHED  
8 FLUORESCENT LIGHTBULB ("CFL") PROGRAM IN MARYLAND.

9 A. On September 26, 2007, I led a team of seven Allegheny Power personnel in  
10 presenting to the Maryland Public Service Commission the benefits of a  
11 program previously filed to provide 2 CFLs to each of our Maryland  
12 residential customers by the end of 2007. The Maryland Commission  
13 approved the program immediately, and Allegheny Power began distributing  
14 bulbs in mid- November. All residential customers by year end will have  
15 received their light bulbs and be able to save approximately \$1 a month for the  
16 next eight to nine years. This is the equivalent of saving 195 million kwh as  
17 well as almost 300 million pounds of emissions during the full life cycle.

18  
19 Q. WHAT OTHER PROGRAMS ARE BEING CONSIDERED BY  
20 ALLEGHENY POWER UNDER THE WATT WATCHERS PROGRAM  
21 SERIES?

22 A. On November 19, 2007, Allegheny Power filed an application with the  
23 Commission to offer a voluntary renewable energy program to all electric

1 customers in Pennsylvania. The Allegheny Power Wind Energy Option will  
2 give Pennsylvania customers the opportunity to support the development of  
3 existing and future wind energy projects in Pennsylvania and other areas of the  
4 country by purchasing wind energy blocks through a "Green" tariff.  
5 Allegheny Power is partnering with Community Energy, Inc., a leading wind  
6 energy marketer and developer, to implement and market the program.  
7 Customers will receive informational inserts and enrollment forms with their  
8 electric bills upon Commission approval. Approval has been requested for  
9 January 1, 2008, after which the program will be made available to residential,  
10 commercial, and industrial customers.

11

12 Q. IS ALLEGHENY POWER PROVIDING ANY EDUCATION FOR SCHOOL  
13 AGE CHILDREN ON ENERGY EFFICIENT AND DEMAND RESPONSE?

14 A. Yes. Enterprise for Education, a pre-existing Allegheny Power initiative  
15 addressing issues of school safety and reliability, is being expanded to include  
16 a series on energy efficiency and conservation entitled "E-squared." A letter  
17 announcing the new program across all of Allegheny Power's jurisdictions was  
18 sent to schools in mid September 2007. The series is designed for age-specific  
19 educational material teaching conservation and energy efficiency that children  
20 can understand. Materials are provided to schools upon request.

1 Q. ARE OTHER PROGRAMS BEING ANALYZED IN MARYLAND AS  
2 PART OF THE AGGRESSIVE ENERGY SAVINGS INITIATIVES  
3 UNDERWAY IN THAT STATE?

4 A. Yes. Several more residential, commercial and industrial programs are  
5 currently being studied for possible approval and implementation in Maryland.  
6 Allegheny Power presented its initial concepts for these programs to the  
7 Maryland Commission on November 9, 2007. Allegheny Power also  
8 completed a preliminary analysis of possible energy conservation programs,  
9 using four cost-effective methodologies as directed in Maryland Order No.  
10 81637 – the All Ratepayers Test (“TRC”), the Societal Test, the Rate Impact  
11 Measure (“RIM”) Test, and the Participant Test – in determining the cost-  
12 effectiveness of possible programs. The following are the programs that  
13 passed at least one of the cost-effectiveness tests, and are recommended for  
14 possible implementation:

15 Residential Programs  
16 ENERGY STAR Heat Pump  
17 ENERGY STAR Central A/C  
18 ENERGY STAR Compact Fluorescent Lights (“CFL”)  
19 Energy Efficient Conservation Kits  
20

21 Commercial and Industrial  
22 Energy Efficient Motors  
23 Energy Efficient (Unitary) Air Conditioning  
24 LED Exit Signs  
25 ENERGY STAR Qualified Traffic Signals

26

27 Two other programs addressing additional energy and demand savings under  
28 development by Allegheny Power are Energy Efficient Transformers and

1 Streetlighting Replacement of Mercury Vapor lamps to High Pressure Sodium  
2 lamps. The estimated – but by no means guaranteed - energy savings,  
3 diversified customer demand savings (demand savings), and the required  
4 Program Budget for the recommended programs are 244 GWh of energy, 86  
5 MW of demand with a budget of \$27 million.

6  
7 In reviewing possible programs for Maryland, Allegheny Power analyzed the  
8 following programs that did not pass the cost-effectiveness tests, and are not  
9 being implemented at this time:

- 10  
11 Residential Programs  
12 ENERGY STAR Refrigerator  
13 ENERGY STAR Freezer  
14 ENERGY STAR Clothes Washer  
15 ENERGY STAR Dishwasher  
16 ENERGY STAR Room A/C

- 17  
18 Commercial and Industrial  
19 Energy Efficient Lighting - T8 Retrofit

20

21 Allegheny is still examining other possible programs which include:

- 22 Residential Programs  
23 ENERGY STAR Dehumidifier  
24 Heat Pump Water Heaters  
25 Ground Source Heat Pumps  
26 Water Heater Wraps  
27 Building Thermal Treatments  
28 Low Emissivity Windows  
29 Add-On Heat Pumps

30

- 31 Commercial and Industrial  
32 High Emissivity Windows  
33 Increased Insulation

1 Heat Pipe Technology (Grocery Stores)  
2 Occupancy Sensors  
3 Lighting Sensors  
4 Economizer Controls  
5 Co-Generation (Back-pressure turbine)  
6 Outdoor Lighting  
7 Line Loss Reduction (Power Factor Correction)

8

9 Other technologies may need to be researched and analyzed to reach the  
10 EmPower Maryland Electric usage Reduction Goal. Other technologies that  
11 Allegheny may consider include solar panels, photovoltaic and wind power.

12

13 WEST PENN SUSTAINABLE ENERGY FUND

14 Q. PLEASE DESCRIBE THE WEST PENN POWER SUSTAINABLE  
15 ENERGY FUND.

16 A. On November 19, 1998, the Commission granted final approval of West  
17 Penn's restructuring plan, which included a provision establishing an  
18 independent sustainable energy fund through an initial lump sum contribution  
19 by Allegheny Power of approximately \$11 million. The West Penn Power  
20 Sustainable Energy Fund ("WPPSEF" or the "Fund") Board of Directors was  
21 approved in May 1999 and the Fund was incorporated in June 2000.  
22 Allegheny Power has provided the Fund with additional contributions in  
23 accordance with the provisions of a 2005 settlement agreement.

1 Q. HOW MUCH FUNDING HAS THE WPPSEF PROVIDED FOR CLEAN  
2 ENERGY?

3 A. The WPPSEF provides funding and has invested in numerous renewable and  
4 clean energy generation, energy efficiency and conservation technologies, and  
5 businesses that develop and manufacture clean energy technologies. To date,  
6 the WPPSEF has funded approximately 118 projects for a total released  
7 funding of approximately \$5.7 million, and has approved or committed  
8 approximately \$7 million more.

9  
10 Q. PLEASE PROVIDE SOME EXAMPLES OF WPPSEF PROJECTS.

11 A. WPPSEF has invested in the Somerset 9-megawatt ("MW") wind turbine  
12 facility, the Bear Creek 24-MW wind turbine facility, and two small-scale  
13 wind projects - the Donohoe Center 10-kilowatt ("kW") project near  
14 Greensburg, Pennsylvania, and the McKeever Center 10-kW project.

15  
16 Q. IS WPPSEF PARTICIPATING IN ENERGY EFFICIENCY PROJECTS IN  
17 THE RESIDENTIAL MARKET?

18 A. Yes. The WPPSEF promotes investment in new and existing energy-efficient  
19 residential structures. For example, the WPPSEF developed and initially  
20 funded, and Allegheny Power continues to support, the Keystone Home  
21 Energy Loan Program ("HELP").

1 Q. PLEASE DESCRIBE THE KEYSTONE HOME ENERGY LOAN  
2 PROGRAM.

3 A. Keystone HELP is a program that offers low-interest rate loans with extended  
4 payment terms for qualifying energy-efficient home improvement projects for  
5 Allegheny Power's Pennsylvania residential customers. Loans range from  
6 \$1,000 to \$10,000 with fixed-term plans from 8.99 percent interest. Initially,  
7 the program was available to only Allegheny Power customers, but the  
8 program was so well received that the Pennsylvania Treasury Department  
9 invested \$20 million in the program in January 2006 to make it available to  
10 homeowners throughout Pennsylvania. To date, 197 residential customers in  
11 17 counties in Allegheny Power's Pennsylvania service area have participated  
12 in the program.

13  
14 As an extension of the Keystone HELP, the WPPSEF has developed a rewards  
15 program, ranging from \$500 to \$3,000, for qualifying homeowner  
16 improvements. Allegheny Power was instrumental in promoting the rewards  
17 program by issuing a bill stuffer containing information about the program.

18  
19 Q. WHAT IS THE PA HOME ENERGY PROGRAM?

20 A. The WPPSEF has recently committed to strengthen and further expand its  
21 energy efficiency efforts in the residential sector by developing a Residential  
22 Energy Efficiency Program called the "PA Home Energy Program." This  
23 program will integrate residential energy audits for both existing and new

1 home construction that are currently handled through two separate entities.  
2 The WPPSEF recognized a void in the energy audit program and has made this  
3 program a top priority in its funding efforts, anticipating the need to assist and  
4 educate West Penn ratepayers on the importance of energy efficiency.  
5 Allegheny Power recognizes the importance of this venture and has agreed to  
6 be a support partner with the WPPSEF in this effort. To that end, Allegheny  
7 Power attended and participated in a program announcement and ceremonial  
8 signing in Waynesburg, Pennsylvania. Allegheny Power has also committed  
9 to marketing the program to its customers through press releases and bill  
10 inserts.

11

12 Q. HAS ALLEGHENY POWER EVER BEEN INVOLVED IN "SMART"  
13 TECHNOLOGY?

14 A. Yes. In Pennsylvania, the WPPSEF provided funds for the initial pilot for the  
15 smart thermostat program and recently approved additional monies to roll out  
16 the program in Greene and Westmoreland counties. Smart Technology  
17 enhances a customer's ability to react to price signals and automatically  
18 provides a means to conserve.

19

20 Q. PLEASE DESCRIBE OTHER WPPSEF DEMAND RESPONSE AND/OR  
21 ENERGY EFFICIENCY PROGRAMS.

22 A. Other funding or investment programs include, but are not limited to, the  
23 following:

- 1           • The WPPSEF invested in a public documentary and informational DVD  
2           release called “Energy @ Home.” The informational DVD focuses on  
3           energy efficient measures that can be utilized in new home construction  
4           and existing homes. The Energy @ Home program is scheduled to air on  
5           the cable network sometime in the near future.
- 6           • The WPPSEF is the host sponsor for the 23<sup>rd</sup> annual, national ACI Home  
7           Performance Conference to be held on in April 2008. This conference is  
8           recognized nationwide and has been brought back to Western Pennsylvania  
9           due to the efforts of the WPPSEF.
- 10          • WPPSEF has organized and developed the PA Clean Energy Expo to  
11          educate ratepayers and to reach out to the community. The last Expo was  
12          held March 31 - April 1, 2006 at the Bryce Jordan Center in State College,  
13          PA. There were over 15,000 attendees and 132 exhibitors. Allegheny  
14          Power fully supported the Expo.
- 15          • Funding to SureTight (a local insulated panel manufacturer) to purchase  
16          equipment to automate their panel cutting process.
- 17          • Funding to several solar companies for technology deployment.
- 18          • Funding to the GreenForge project to demonstrate and deploy diagonal  
19          drilling for geothermal well field installation and installation of green roof  
20          on the building.
- 21          • Funding to two colleges for solar decathlon.
- 22          • Funding to the Powdermill Nature Reserve to permanently install the solar  
23          decathlon house at the nature reserve.

- 1           • Funding to a corn stove manufacturing company to expand its business by  
2           purchasing a building, acquiring equipment, and existing building  
3           improvements.
- 4           • Funding to a company that manufactures and sells silicon carbide  
5           semiconductor grade wafers that have the potential to dramatically improve  
6           energy efficiency in industries such as lighting, power electronics and  
7           telecommunications.
- 8           • Advanced funding for expansion and equipment purchases to the largest  
9           purchaser of soybeans in Pennsylvania. This funding will aid the facility  
10          to expand to have the capacity to produce 2 million gallons of soy oil per  
11          year to be used in bio-fuel applications.
- 12          • Funding for numerous educational, outreach, energy efficiency, energy  
13          conservation, transportation and clean power projects and expositions in  
14          the Allegheny Power Pennsylvania service territory.

15

16    ADVANCED METERING INFRASTRUCTURE

- 17    Q.    WHAT IS ADVANCED METERING INFRASTRUCTURE ("AMI")?
- 18    A.    AMI allows utilities and third-party suppliers to provide more choices to  
19          consumers on how to manage their electricity usage, by providing customers  
20          with detailed and timely energy use information. AMI empowers customers to  
21          make informed energy decisions and manage their electric bills. It also  
22          facilitates demand response and other new technologies that allow customers

1 to manage energy consumption, which leads to more efficient use of  
2 electricity.

3

4 Q. HOW DOES THE ROLE OF AMI RELATE TO DEMAND RESPONSE  
5 OFFERINGS?

6 A. AMI provides the framework by which rate design options can be made  
7 available for customers providing an opportunity for price signals to be made  
8 and responses to occur. Innovative rate structures can be offered at that time  
9 providing customers the ability to lower the demand during peak periods.  
10 Given the large expense involved in providing AMI to all customers,  
11 Allegheny Power is continuing to evaluate how to most cost effectively take  
12 advantage of this technology.

13

14 STATE WORKING GROUP PARTICIPATION

15 Q. PLEASE DESCRIBE ALLEGHENY POWER'S INVOLVEMENT IN  
16 PENNSYLVANIA WORKING GROUP ACTIVITIES WITH REGARD TO  
17 DEMAND RESPONSE, ENERGY EFFICIENCY, AND CONSERVATION.

18 A. The Commission opened its Investigation into Conservation, Energy  
19 Efficiency, Demand Side Response and Advanced Metering Infrastructure,  
20 Docket No. M-00061984, on September 28, 2006.

1 The scope of the investigation included:

2 (1) Utilities' current efforts to help customers reduce usage, increase energy  
3 efficiency, and implement demand side response programs (including  
4 implementation of time-based rates), and whether additional cost  
5 effective and reasonable steps can be taken to increase those efforts  
6 materially (and if so, the nature of those activities and costs involved).

7 (2) Whether AMI should be developed by utilities, and if so, the timeline and  
8 standards that should be established, and the methods of sharing this  
9 information with customers, suppliers, and other customer  
10 representatives.

11 (3) Whether revenue decoupling or other similar mechanisms are necessary  
12 for utilities to encourage and implement conservation and energy  
13 efficiency in their service territories; whether such mechanisms are fair to  
14 customers and in the public interest; whether such mechanisms are  
15 legally permissible in PA; whether the costs outweigh the benefits, and if  
16 the benefits are greater, what type of decoupling approach is optimal.

17

18 Allegheny Power actively participated and provided input into the working  
19 group activities. A report from the working group was filed with the  
20 Commission on June 6, 2007.

1 CONCLUSION

2 Q. DO YOU HAVE ANY FINAL THOUGHTS REGARDING ALLEGHENY  
3 POWER'S PAST AND PRESENT PROGRAMS ENCOURAGING  
4 DEMAND SIDE RESPONSE AND ENERGY EFFICIENCY PROGRAMS?

5 A. Yes. Allegheny Power has long been an active supporter of a variety of  
6 demand side response and energy efficiency programs for its customers and  
7 expects to continue to do so in the future, especially in light of increasing  
8 generation costs associated with traditional fossil fuels. Customers are best  
9 served by a multifaceted approach that recognizes the need to integrate  
10 traditional generation and transmission solutions with increased emphasis on  
11 new renewable technologies at the generation level and greater reliance on  
12 DSM and energy efficiency programs to stimulate active customer  
13 participation.

14

15 Q. DOES THIS COMPLETE YOUR REBUTTAL TESTIMONY?

16 A. Yes. However, I reserve the right to file such additional testimony as may be  
17 necessary or appropriate.